HDI Qualified Customer Support Specialist

HDI HD0-400

Version Demo

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QUESTION NO: 1

What is the most likely benefit of incident monitoring in a Support Centre?

- A. Incident monitoring confirms the accuracy of change management.
- **B.** Incident monitoring identifies opportunities for improvement.
- C. Incident monitoring facilitates problem management.
- **D.** Incident monitoring authorises configuration management.

ANSWER: B

QUESTION NO: 2

What is the benefit of good teamwork to an organisation?

- A. Improved overall quality of service provided.
- **B.** Enhanced career opportunities across the organisation.
- C. Increased capability for technical support and delivery.
- D. Better employees with more skills.

ANSWER: A

QUESTION NO: 3

What is the most likely benefit of recording all incidents?

- **A.** Recording all incidents saves the Support Centre money.
- **B.** Recording all incidents establishes service levels.
- C. Recording all incidents enables the Support Centre to be proactive.
- **D.** Recording all incidents demonstrates the effectiveness of the Support Centre.

ANSWER: C

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Which statement best describes a problem?

- **A.** A problem is an incident with more than one solution.
- **B.** A problem is an incident that exceeds SLA requirements.
- **C.** A problem is an incident that occurs several times.
- **D.** A problem is an incident that requires multiple resources to resolve.

ANSWER: 0)
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QUESTION NO: 5

What is a best practice to follow when writing an e-mail?

- A. Write long explanations of processes.
- **B.** Use abbreviations to speed up the writing process.
- C. Review the e-mail before you send it.
- **D.** Include emoticons to be friendly.

ANSWER: C

QUESTION NO: 6

What is the most important role of support centre services?

- **A.** Support centre services provides the customer with a department to blame.
- **B.** Support centre services serves as the customer single point of contact.
- **C.** Support centre services educates customers about application software.
- **D.** Support centre services provides technical solutions to all calls.

ANSWER: B

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What behaviour should be avoided when talking with a customer on the telephone?

- **A.** Asking the customer technical questions.
- **B.** Using terms of endearment.
- C. Addressing the customer by name.
- **D.** Telling the customer to hold.

ANSWER: I	3
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QUESTION NO: 8

A customer calls with a problem you know they could solve using the Support Centre web site. What is a best practice for encouraging the customer to try self-help?

- **A.** Ask if they have tried the website and give them the answer.
- **B.** Respectfully talk them through the self-help process.
- C. Send them an e-mail with a link to the web site.
- **D.** Tell them that the answer is on the web site and give them the URL.

ANSWER: B

QUESTION NO: 9

What is a best practice for negotiating with a customer?

- A. Only provide a service that is included in the SL
- **B.** Look at the problem from the customer perspective.
- **C.** Transfer the customer to your supervisor if they disagree with you.
- **D.** Strictly follow the Support Centre policies.

ANSWER: B

QUESTION NO: 10

What is a best practice for acknowledging a customer feelings?

- **A.** Tell the customer that they have a serious incident.
- **B.** Include the customer in the resolution process.
- **C.** Agree with the customer comments about the Support Centre.
- **D.** Reprimand the customer for their tone of voice.

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