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## Advanced Routing and Switching for Account Managers – ARSAM

Cisco 646-048

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## QUESTION NO: 1

Which two are components of Cisco MediaNet that simplify network assessment, monitoring, and troubleshooting? (Choose two.)

- A. MediaTrace
- B. MediaPing
- C. Traffic Simulator, based on IPSLA
- D. Traffic Simulator, based on ping

**ANSWER: A C**

## QUESTION NO: 2

What does not need to be considered when looking into the customer workflow?

- A. How does the customer access the online software solutions?
- B. How many different switch products are in use at the customer network?
- C. How can the service partner instantly connect with outsourced engineers?
- D. How can customer and service collaborate and start video communication?

**ANSWER: B**

## QUESTION NO: 3

Which two statements best describe an enterprise architecture? (Choose two.)

- A. The organizing logic for business processes and IT infrastructure reflects the integration and standardization requirements of the company operating model.
- B. The organizing logic for business processes and communication paths reflects the requirements of the company operational model.
- C. Various elements and systems are aligned into one holistic entity.
- D. The operating model is the desired state of business process integration and business process standardization for delivering goods and services to customers.
- E. The operational model is the desired state of the IT infrastructure that is required for delivering goods and services.

**ANSWER: A D**

## QUESTION NO: 4

Which statement is true regarding IPv6?

- A. Nowadays, all devices in the network support IPv6.
- B. IPv6 has built-in and always-on security features, eliminating the need for additional security products in the network.
- C. Cisco Transformative Networking Initiative provides an analysis of the network regarding the device capabilities to support IPv6.
- D. IPv6 is a technology that is only applicable to service provider core networks.

**ANSWER: C**

## QUESTION NO: 5

Which of the following statements is not correctly describing a Cisco EnergyWise solution?

- A. EnergyWise endpoints are managed by policies and monitored for energy usage.
- B. EnergyWise domains are logical groups of entities.
- C. Syslog is used to send alarms to EnergyWise management applications such as CiscoWorks LMS.
- D. EnergyWise management applications include Cisco EnergyWise Orchestrator, CiscoWorks LMS, and third-party management applications.

**ANSWER: C**

## QUESTION NO: 6

Which three are major trends that fuel the demand for routing and switching? (Choose three.)

- A. mobility
- B. video
- C. bandwidth optimization
- D. cloud
- E. IT standardization

**ANSWER: A B D**

## QUESTION NO: 7

Which of the following is the strongest competitor of Cisco in the WAN optimization market space?

- A. Blue Coat Systems
- B. F5 Networks
- C. Riverbed Technology
- D. Silver Peak Systems

**ANSWER: C**

## QUESTION NO: 8

Which two are advantages of Cisco Prime NAM? (Choose two.)

- A. It comes for free with any Cisco ISR G2 or Cisco ASR purchase.
- B. It provides end-to-end application and network performance visibility.
- C. It includes Cisco LAN sensor licenses.
- D. It provides granular traffic analysis, voice analysis, performance metrics, and deep insightful packet captures.

**ANSWER: B D**

## QUESTION NO: 9

Which three statements correctly describe the Cisco router portfolio? (Choose three.)

- A. The Cisco 800 Series Integrated Services Router family is a 1-RU solution for small offices.
- B. The Cisco 1900 Series Integrated Services Router family is a 1-RU solution for small offices.
- C. The Cisco 1900 Series Integrated Services Router family provides a modular solution for small offices.
- D. The Cisco 800 Series Integrated Services Router family includes 3G WAN options.
- E. The Cisco 2900 Series Integrated Services Router family provides interactive media services and service virtualization or midrange deployments.
- F. The Cisco 2900 Series Integrated Services Router family provides interactive media services, including TelePresence.

**ANSWER: C D E**

**QUESTION NO: 10**

Which of the following is not a business benefit that is offered by a Cisco switching solution?

- A. deliver a positive user experience
- B. reduce energy costs and resource consumption by up to 55 percent
- C. deliver superior investment protection
- D. deliver superior access and service levels

**ANSWER: B**