DUMPSQUEEN

Cisco Video Sales Essentials VSE

Cisco 700-020

Version Demo

Total Demo Questions: 10

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QUESTION NO: 1

Where can you find links to upcoming informational webinars, training resources, and other helpful partner resource links?

A. Cisco Collaboration Community

B. Collaboration Page for Partners

C. Refresh Collab Website

D. Project Workplace

ANSWER: B

QUESTION NO: 2

Which Spark package supports meetings up to 200 people powered by WebEx and 25 people powered by Spark?

A. Advanced, or M2

B. Premium, or M3

C. Meeting Center

D. Plus, or M1

ANSWER: D

QUESTION NO: 3

What can a Cisco solution enable a human resources line of business customer to do?

A. Increase sales while lowering costs.

B. Deploy and manage training company-wide.

C. Reduce real estate costs and environmental impact.

D. Encourage or enforce employees to follow guidelines when booking travel.

ANSWER: B

QUESTION NO: 4

What can a Cisco solution enable a travel leader line of business customer to do?

A. Keep employees up-to-date on regulatory requirements.

B. Provide a face-to-face experience that makes the work stream productive.

C. Improve access to primary and specialist caregivers.

D. Improve supply chain agility through improved partner and supplier relationships via face-to-face video.

ANSWER: D

QUESTION NO: 5

Which on-premise call control solution supports unified communications and contact center?

A. Expressway

B. UCM

C. HCS

D. Spark

ANSWER: B

QUESTION NO: 6

Which call control solution supports messaging, meeting and calling?

A. Spark

B. UCM

C. Expressway

D. HCS

ANSWER: A

QUESTION NO: 7

Which cloud-based call control solution supports unified communications and contact center?

A. Spark

B. UCM

C. Expressway

D. HCS

ANSWER: D

QUESTION NO: 8

Which premise-based conferencing solution works with Conductor, TMS and WebEx to create a CMR Hybrid solutions?

A. MSE8000

B. Cisco Meeting Server

C. TelePresence Server

D. Spark

ANSWER: B

QUESTION NO: 9

Which management solution works with endpoints registered to UCM, VCS and Expressway?

A. TMS

B. CMA

C. CMR

D. Prime

ANSWER: A

QUESTION NO: 10

Which mobile endpoint is designed to work with Cisco Meeting Server?

A. Spark

B. Jabber

C. CMA

D. WebEx

ANSWER: C