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**SAP Certified Associate - Sales and
Distribution, ERP 6.0 EhP7**

SAP C TSCM62 67

Version Demo

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QUESTION NO: 1

What is the difference between the SAP sales documents Delivery Free-of-Charge and Subsequent Delivery Free-of-Charge?

- A.** Subsequent Delivery Free-of-Charge requires a mandatory reference to a sales document. Delivery Free-of-Charge does not have this requirement.
- B.** Subsequent Delivery Free-of-Charge uses item category KLN, which carries out no pricing and no billing. Delivery Free-of-Charge uses item category TAN, which carries out pricing and billing.
- C.** Delivery Free-of-Charge must be created with reference to a preceding invoice. Subsequent Delivery Free-of-Charge can be created with reference to an invoice or sales order.
- D.** Subsequent Delivery Free-of-Charge is only created in case of partial deliveries. Delivery Free-of-Charge is created with reference to return deliveries only.

ANSWER: A

QUESTION NO: 2

What can you do if you configure only the account group when you define Account Groups and Field Selections for Customers?

- A.** You can hide fields in the customer master.
- B.** You can create and add new fields to the customer master.
- C.** You can determine the account determination procedure.
- D.** You can define two number ranges per account group.

ANSWER: A

QUESTION NO: 3

You issue goods from a warehouse to a customer.

What system responses accompany this process? (Choose three)

- A.** The post goods issue process reduces the corresponding requirements in materials planning.
- B.** The post goods issue process leads to a change in value of the corresponding stock accounts in accounting.
- C.** The post goods issue process is executed with reference to the respective sales order.
- D.** The post goods issue process reduces the stock level.

E. After the post goods issue process is initiated, the system can begin to pack the materials.

ANSWER: A B D

QUESTION NO: 4

Which of the following parameters can you set in the schedule line category? (Choose three)

- A. Transfer of requirements
- B. Delivery type
- C. Shipping condition
- D. Movement type
- E. Availability check

ANSWER: A D E

QUESTION NO: 5

You are asked to enter special shipping costs in delivery documents, which will then be charged to the customer on the invoice.

What must you do to fulfill this request? (Choose two)

- A. Ensure that sales prices and discounts are copied to the delivery.
- B. Define and flag a condition type for freight costs for delivery usage.
- C. Define and assign a pricing procedure to the delivery type.
- D. Maintain the Price Source field in copying control between the delivery and billing documents at item level.

ANSWER: C D

QUESTION NO: 6

Which of the following are split criteria that prevent the combination of sales orders into one delivery document? (Choose three)

- A. Incoterms
- B. Ship-to party
- C. Goods issue date
- D. Shipping point

E. Plant

ANSWER: A B D

QUESTION NO: 7

Which of the following statements regarding the free goods process is correct?

- A. Free goods with an exclusive bonus quantity must contain the same material for both the ordered goods and the free goods.
- B. Free goods with an inclusive bonus quantity will always be generated without a subitem.
- C. The free goods calculation rule only allows for whole unit free goods bonus increments.
- D. Free goods with an exclusive bonus quantity will always be generated with a subitem.

ANSWER: D

QUESTION NO: 8

What data elements that are delivered with the SAP standard configuration represent split criteria in billing creation?
(Choose three)

- A. Terms of payment
- B. Material group
- C. Ship-to party
- D. Payer
- E. Billing date

ANSWER: A D E

QUESTION NO: 9

For output processing, to which of the following combinations are a program and a layout set assigned?

- A. A partner function and a document type
- B. An output type and a transmission medium
- C. An output type and a communication strategy
- D. A partner function and an output type

ANSWER: B

QUESTION NO: 10

For which of the following can you use SAP Solution Manager?

- A. To enable SAP application help
- B. To enable SAP Note search
- C. To implement the SAP Service Marketplace
- D. To implement and operate SAP solutions

ANSWER: D