DUMPSQUEEN

SAP Certified Application Associate - SAP Commissions Implementation

SAP C_C4H430_94

Version Demo

Total Demo Questions: 10

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QUESTION NO: 1

Which of the following tasks can be completed in the Customizations workspace?

A. Rename a Position Group.

B. Add a locale.

C. Create additional classifier types.

D. Make an attribute required.

ANSWER: C

QUESTION NO: 2

What can you use a deposit rule for? Note: There are 2 correct answers to this question.

A. Combine multiple incentives into a single deposit.

B. Aggregate credit amounts over time.

C. Put a hold on all or part of a deposit until a future period.

D. Classify transaction data by product group.

ANSWER: A C

QUESTION NO: 3

Which of the following can you accomplish within the Customizations workspace? Note: There are 2 correct answers to this question.

A. Manage and create attributes.

B. Create Business Units.

C. Manage and create Variables.

D. Create additional Classifier Types.

ANSWER: A D

QUESTION NO: 4

What is the purpose of a classification rule?

A. To match fields on classifier records with assigned Variables

B. To organize products into categories

C. To define the details of the category hierarchy

D. To match fields on classifier records with fields on transactions

ANSWER: D

QUESTION NO: 5

Which of the following most accurately describes a payee?

A. A unique job role in an organization.

B. An entity who is a user in SAP Commissions.

C. An employee or external entity who receives incentive compensation.

D. The assignment of a participant to a position for a period of time.

ANSWER: C

QUESTION NO: 6

Which of the following are calculated during the Pipeline Pay stage? Note: There are 2 correct answers to this question.

A. Trial balances

B. Trial payments

C. Final payments

D. Final balances

ANSWER: A B

QUESTION NO: 7

Which of the following are characteristics of Calendars? Note: There are 2 correct answers to this question.

A. You can have two rules with the same name, as long as they are on different Calendars.

B. You can change the dates of a period after a Pipeline has been run without causing a disconnect in the results.

C. Leaf periods on a Calendar CANNOT contain gaps or overlap.

D. You CANNOT delete a period once a Pipeline has been run for that period.

ANSWER: C D

QUESTION NO: 8

What must you do before you can run a Pay pipeline independently?

A. Successfully complete the Classify, Allocate, and Reward stages.

B. Only the Reward stage needs to be completed.

C. Only the Allocate stage needs to be completed.

D. Successfully complete a Compensate and Pay pipeline.

ANSWER: A

QUESTION NO: 9

A sales representative's compensation plan stipulates that for every transaction, 2% of that transaction goes to their direct manager. In addition, the regional manager receives 1% of all

transactions from all sales representatives and managers within their given region. Which rule type should you use for this rolling relationship?

A. Secondary measurement rule

B. Direct credit rule

C. Indirect credit rule

D. Primary measurement rule

ANSWER: C

QUESTION NO: 10

Which of the following are characteristics of Credit Types? Note: There are 2 correct answers to this question.

A. They are a required field on the credit output.

B. They are used in credits to define Territories.

C. They are used to identify credits by product or sale type.

D. They are an optional field within the system.

ANSWER: A C