DUMPSQUEEN

Salesforce Certified Nonprofit Cloud Consultant (SP24)

Salesforce Nonprofit-Cloud-Consultant

Version Demo

Total Demo Questions: 15

Total Premium Questions: 269

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Topic Break Down

Topic	No. of Questions
Topic 1, Exam Pool A	95
Topic 2, Exam Pool B	174
Total	269

QUESTION NO: 1

In the NPSP Data Import Template, the Account fields should contain which two types of information?

Choose 2 answers

A. Household-related data

B. Contact's employer-related data

C. Business-related data

D. Contact's address-related data

ANSWER: B C

QUESTION NO: 2

Which one do you like?

A. Create a custom text field on the Contact and create a Customizable Rollup Filter using Donor Streak as the Operation

B. Create a custom currency field on the Contact and create a Customizable Rollup Filter using Donor Streak as the Operation

C. Create a custom number field on the Contact and create a Customizable Rollup Filter using Donor Streak as the Operation

D. Create a custom text formula field on the Contact and create a Customizable Rollup Filter using Donor Streak as the Operation

ANSWER: C

QUESTION NO: 3

A nonprofit conducts background checks on all prospective volunteers. Only the volunteer manager and executive director should be able to access the fields related to background checks on the Contact object.

How should the consultant configure the security settings?

A. Create a Role for the volunteer manager under the executive director's Role and grant read, write access to those fields in the volunteer manager's role.

B. Assign the volunteer manager and executive director to a Public Group and grant the Public Group access to those fields.

C. Create a Sharing Rule that grants the volunteer manager and executive director access to the background check fields.

D. Create a Permission Set that grants access to those fields and assign it to the volunteer manager and executive director.

ANSWER: A

QUESTION NO: 4

A system admin is trying to figure whether the nonprofit's internal release schedule conflicts with either Salesforce.com or Salesforce.org major releases.

What are two facts about Salesforce.org major releases the consultant could share with the admin?

Choose 2 answers

A. The Salesforce.org release schedule can be found on the SFDO Major Release Announcements group.

B. Salesforce.org major releases follow the same schedule as Salesforce.com releases.

C. The Salesforce.org release schedule can be found on the Salesforce Trust website.

D. Salesforce.org major releases arrive approximately one month after Salesforce.com releases.

ANSWER: C

QUESTION NO: 5

A nonprofit organization is migrating from a standard Salesforce org to an NPSP org. It has a large volume of contacts. The nonprofit organization is considering using an Individual ("Bucket") account model. What are two considerations in this situation?

A. The Individual account model is a legacy account model and is no longer recommended.

B. Once the Individual model is enabled, it cannot be changed.

C. The Account name is identical to the Contact name.

D. There is a risk of account data skew with the Individual account model and the large volume of contacts.

ANSWER: C D

QUESTION NO: 6

A consultant is migrating historic donation records into a nonprofit's Salesforce org. Many of these donations were paid in multiple installments.

What should the consultant do to correctly match the Payments to the Opportunities?

A. Set the Stage field to "Closed Lost".

B. Delete the automatically created payments.

C. heck the Do Not Automatically Create Payment field.

D. Change the Opportunity record type to an excluded value.

ANSWER: C

QUESTION NO: 7

A user creating Opportunities wants to avoid manually entering information twice in order to have it appear on both the Opportunity record and the Payment record. Which two steps should be taken to set this up?

A. Create Payment Mappings in NPSP Settings.

B. Create custom fields on the Payment object.

C. Create lookup fields on the Payment object.

D. Create a workflow that will copy Payment information to the Opportunity record.

ANSWER: A B

QUESTION NO: 8

Which two objects in the Program Management Module are directly connected to objects in Nonprofit Cloud Case Management?

Choose 2 answers

A. Client Alert

B. Case

C. Service Delivery

D. Program

ANSWER: B C

QUESTION NO: 9

A nonprofit organization is retiring its legacy donor, donation, and payment processing systems. The organization wants to load 45,000 records into Salesforce from a single flat file. Which tool should be used to create all of the records at once?

A. Import Wizard

B. Data Loader

C. NPSP Data Import

D. ETL Tool

ANSWER: C

QUESTION NO: 10

A nonprofit organization is using NPSP to manage its contacts and their families. What should the consultant recommend about adding other common connections such as siblings and deceased and divorced spouses?

A. Add them as Relationship entries manually

B. Add them as Relationship record types

C. Add them as Affiliation entries manually

D. Add them as Affiliation record types

ANSWER: A

QUESTION NO: 11

A system admin uploaded a .CSV file using the Data Import Wizard with the NPSP Data Importer. The Mailing Street address field was mapped, but the admin noticed the field was Wizard on all of the records after the import completed.

What is a likely cause?

A. The column contained incomplete data.

B. There were more than 65 columns in the CSV file.

C. The mapped Salesforce ID was inappropriate for the record type.

D. There were validation rules for the missing field.

ANSWER: D

QUESTION NO: 12

A nonprofit organization wants to integrate its event management system and Salesforce. The organization wants to automatically send event and event attendee data from its event management system and create Campaigns and Campaign Members in Salesforce on a daily basis. What should the consultant recommend?

A. Export event and event attendee information to the NPSP Import Template and import into Salesforce

B. Consider using a middleware tool to integrate the event management system with Salesforce

C. Export Campaign and Campaign Member information and import into the event management system

D. Consider using Salesforce Connect

ANSWER: D

QUESTION NO: 13

A consultant is setting up a governance framework as part of a nonprofit organization implementation.

Which three elements should be included in a Salesforce-recommended governance structure? Choose 3 answers

A. Agile Methodology

B. Release Management

C. Rules of Engagement

D. Center of Excellence

E. Design Standards

ANSWER: A B D

QUESTION NO: 14

A nonprofit organization is using NPSP Data Importer for Contacts. The consultant has noticed that even though the mappings are correct, some of the Account records are not automatically being created. Which two things should the consultant check?

A. If all the email addresses are properly formatted

B. If all records have a phone number

C. If the required fields are included in the import

D. If there are required fields on the Account

ANSWER: C D

QUESTION NO: 15

A nonprofit organization is using a free trial of Nonprofit Cloud and engages with a consultant to do some custom configuration work. The consultant starts to gather requirements and look at the overall design. Which two things should the consultant know about the trial experiences available on the Salesforce.org website?

A. Five licenses are included at no cost for qualified customers

B. The trial choices include Lightning Enterprise or Lightnng Enterprise + NPSP

C. The free trial period is for 30 days

D. It is a Developer Edition org

ANSWER: B C