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**SAP Certified Associate - SAP Business One
Release 10.0**

SAP C TB1200 10

Version Demo

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QUESTION NO: 1

The accountant added a new G/L account for employee bonuses. In the journal entry window, this new account does NOT appear in the list of accounts.

What could be the reason?

- A. The new account is defined as relevant for cost accounting.
- B. The new account was defined as a title.
- C. The new account was placed in the wrong drawer.
- D. The new account type is set to Other.

ANSWER: B

QUESTION NO: 2

You post a goods receipt PO (GRPO). There is NO purchase order to reference.

How will the GRPO affect inventory levels? Note: There are 2 correct answers to this question.

- A. Increases the committed quantity
- B. Increases the in-stock quantity
- C. Decreases the ordered quantity
- D. Increases the quantity available to promise

ANSWER: B D

QUESTION NO: 3

You have just added a Purchase Order for 50 notebooks. What is the effect of adding this Purchase Order?

- A. In stock level stays the same
Committed quantity increases by 50
- B. In stock level decreases by 50
Committed quantity increases by 50
- C. In stock level stays the same
Ordered quantity increases by 50

D. In stock level increases by 50
Ordered quantity stays the same

ANSWER: C

QUESTION NO: 4

Query Manager allows you to save user queries in categories.

What is the purpose of a category? Note: There are 2 correct answers to this question.

- A. Allows you to schedule the running of queries by category
- B. Enables the query to be saved and printed as a report
- C. Controls access to the saved user query
- D. Groups similar types of user queries

ANSWER: C D

QUESTION NO: 5

What are two activities performed during the realization phase of a well-run SAP Business One implementation project?
Note: There are 2 correct answers to this question.

- A. Configure and test the system
- B. Manage organizational change
- C. Perform a fit/gap analysis
- D. Assess business needs

ANSWER: A C

QUESTION NO: 6

How are defined inventory levels (such as minimum inventory requirements) considered when running the Material Requirements Planning (MRP) wizard?

- A. Supply
- B. Recommendations
- C. Demand
- D. Stock on Hand

ANSWER: A

QUESTION NO: 7

Which of the following can influence the security level of a transaction in the Cash Flow report?

- A. The due date of the transaction
- B. The transaction type (origin)
- C. The payment terms of the transaction
- D. The amount of the transaction

ANSWER: B

QUESTION NO: 8

A company wants to be able to restart order numbers at 001 at the beginning of each fiscal year.

How can the company set this up?

- A. Use a prefix indicating the year in the numbering series
- B. Use a period indicator in the numbering series
- C. Use a suffix to identify the year in the numbering series
- D. Use a manual document numbering series

ANSWER: B

QUESTION NO: 9

What tools are available to personalize documents by hiding or showing standard fields? Note: There are 2 correct answers to this question.

- A. User-defined values
- B. Edit Form UI
- C. Form Settings
- D. Document Settings

ANSWER: B C

QUESTION NO: 10

A sales representative should be able to Inform a customer before adding a sales order, if the order exceeds their credit limit. Additionally the sales manager wants to be notified when a credit limit has been exceeded.

How can you Implement this? Note: There are 2 correct answers to this question.

- A. Activate the credit deviation alert with the sales manager as the recipient.
- B. Enable credit limit restrictions on sales orders in the general settings.
- C. Define a user alert with a query to check the sales order value against the credit limit.
- D. Set up an approval process for credit deviation with the sales manager as the approver.

ANSWER: B C