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Certified Application Associate - SAP S/4HANA Sales 2020

SAP C TS462 2020

Version Demo

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QUESTION NO: 1

How can you enable partial deliveries for a sales order, while making sure to get as few deliveries as possible?

- A. In each order item, set the appropriate delivery block.
- B. In each order item, set partial deliveries to be allowed.
- C. In each order item, set complete delivery to be required.
- D. In the order header, set the Complete Delivery indicator.

ANSWER: B

QUESTION NO: 2

You want to use condition exclusion. For which of the following pricing elements can you set the condition exclusion indicator? Note: There are 2 correct answers to this question.

- A. Condition record
- B. Condition type groups
- C. Condition type
- D. Condition category

ANSWER: A C

QUESTION NO: 3

How can you manage which materials can be released for a value contract? Note: There are 2 correct answers to this question.

- A. You set up the dependent profitability segment for the value contract.
- B. You assign a product hierarchy to the value contract.
- C. You assign a life cycle profile in copying control.
- D. You assign an assortment module to the value contract.

ANSWER: A C

QUESTION NO: 4

When creating a business partner, allocation of the business partner number is controlled by a number range assigned to which object?

- A. Business partner category
- B. Business partner role
- C. Business partner grouping
- D. Account group

ANSWER: C

QUESTION NO: 5

You save a sales order and receive a system message that a business partner of a specific partner function is missing. Which of the following partner functions can cause this problem? Note: There are 2 correct answers to this question.

- A. Sold-to party (SP)
- B. Ordering party (1)
- C. Invoicing party (11)
- D. Ship-to party (SH)

ANSWER: A D

QUESTION NO: 6

You want to set up a condition type so that it can only be entered manually in a sales order. What options do you have to achieve this? Note: There are 3 correct answers to this question.

- A. Set up the condition type as a header condition.
- B. Set up the condition type without an access sequence.
- C. Set up the condition type as a group condition.
- D. Set the manual entries indicator in the condition type.
- E. Set the manual indicator for the condition type in the pricing procedure.

ANSWER: A B E

QUESTION NO: 7

When you create billing documents, you want to ensure that their texts are sourced from the outbound delivery, not from the sales order. Where do you configure this?

- A. Billing type
- B. Text determination procedure
- C. Copying control
- D. Delivery type

ANSWER: B

QUESTION NO: 8

In the outbound delivery document, which information can be found in the item only?

- A. Texts
- B. Plant
- C. Picking information
- D. Status information

ANSWER: B

QUESTION NO: 9

You already have a condition record for a material price that is valid for the whole year. Now you have to set up a special sales price for this material for the next two weeks. How do you do this? Note: There are 2 correct answers to this question.

- A. You use the Manage Prices - Sales app.
- B. You use the Creation of Price Lists app.
- C. You use the transaction Change condition (transaction code VK12).
- D. You use the transaction Create condition (transaction code VK11).

ANSWER: A C

QUESTION NO: 10

You want to process and monitor outbound deliveries. Which organizational unit supports this?

- A. Shipping point
- B. Plant
- C. Warehouse number

D. Loading point

ANSWER: A