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Salesforce Sharing-and-Visibility-Architect

Version Demo

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Topic Break Down

Topic	No. of Questions
Topic 1, Exam Pool A	95
Topic 2, Exam Pool B	140
Total	235

QUESTION NO: 1

Universal Containers would like to track defects within Salesforce. A defect need to have the following fields:

- Severity
- Type
- Status
- Description

There will be multiple Defects related to the standard Case object. Defects will be assigned to different owners which will often be different to the Case owner. Which option should the Architect choose to meet the requirement?

- A. Create a relationship between the standard defect object and the standard case object.
- B. Create a custom object for defects and relate it to cases using lookup
- C. Create all defect fields on the case object to track the defect and lookup.
- D. Create a custom object for defects and relate it to cases using master –detail

ANSWER: B

QUESTION NO: 2

Sales reps at Universal Containers (UC) complain about the manual activities they need to perform in order to grant access to supporting internal users (legal, engineering, finance, and so forth) for customer records when they need help. In general, the sales reps involved in the deals will not change.

How can a Salesforce architect help IK to Improve sales reps productivity?

- A. Create a permission set with "view all data" and assign to supporting users.
- B. Create a public group and replace the account ownership with it.
- C. Create a criteria-based sharing rule to grant access to other users.
- D. Leverage default Account team.

ANSWER: C D

QUESTION NO: 3

At Universal Containers there is a team of auditors distributed through the organization that all need access to high-value Opportunities.

With a private sharing model, which two option should an architect recommend when designing a solution for this requirement?

Choose 2 answers

- A. Put the auditors as the highest level of the role hierarchy.
- B. Add the auditors to the default Opportunity Team.
- C. Create a criteria-based sharing rule to give access to the public group for high-value Opportunities.
- D. Create a public group and assign the Auditors to the group.

ANSWER: C D

QUESTION NO: 4

Which features does Salesforce provide for restricting login access to the application?

Choose 2 answers.

- A. Profile-based login hour restrictions
- B. Role-based IP restrictions
- C. Organization-wide login hour restrictions
- D. Profile-based IP restrictions

ANSWER: A D

QUESTION NO: 5

Universal Containers has implemented a strict software architecture for their custom Apex code. One of the requirements is that all SOQL queries are contained within reusable classes. Depending on the context of the Apex transaction, the queries should be able to run either "With Sharing" or "Without Sharing". Which two ways allow the Architect to meet these requirements?

Choose 2 answers.

- A. Create a reusable SOQLQueries class; do not specify "With" or "Without Sharing" on the SOQLQueries class.
- B. Create a reusable SOQLQueries class; do not specify "With" or "Without Sharing" on the SOQLQueries class and use the runAs() method to dynamically set the context.
- C. Create a reusable SOQLQueries class; specify "With Sharing" on the methods that require user context and "Without Sharing" on the methods requiring system context.
- D. Create a SystemSOQLQueries class and a UserSOQLQueries class; set the "With Sharing" keyword on the User SOQLQueries class and "Without Sharing" on the SystemSOQLQueries class.

ANSWER: C D

QUESTION NO: 6

Universal Containers has requirement to integrate Salesforce with an external system to control record access.

What option should the Architect consider when designing a solution?

- A. Use the Security API to modify the role hierarchy in Salesforce.
- B. Use the SOAP API to maintain the related SObject_share records.
- C. Use the Metadata API to maintain the related SObject records.
- D. Use the SOAP API to create new Criteria-Based Sharing Rules in Salesforce.

ANSWER: B

QUESTION NO: 7

Universal container (UC) use External Object to retrieve Invoice data from a Legacy ERP. A finance team requested to have access to the Invoice records in the account page.

In addition to objects access in the finance users profile, what other feature should a Sales Architect recommend?

- A. Create a criteria-based sharing rule to grant access to the records.
- B. Include the Invoice Related List On Account Page layout.
- C. Create an owner-based sharing rule to grant access to the records.
- D. Use APEX managed sharing to grant access to the records.

ANSWER: B

QUESTION NO: 8

Universal Containers has developed Apex code to manually create AccountShare records to grant specific users access to individual Accounts. What must the Architect do to ensure the AccountShare records are not deleted when the owner of the Account is changed?

- A. Create the share records and set the RowCause to a custom Apex Sharing Reason
- B. Create the share records in a class with the "Without Sharing" keyword
- C. Create the share records with the Delete on Owner Change field set to false
- D. Create the share records and set the RowCause to Manual

ANSWER: A

QUESTION NO: 9

Universal Containers has created a custom Sales Operations profile with read and edit access to the Category field on a custom object. There is a new requirement that 3 of the 100 users assigned to the Sales Operations Profile should have read-only access to the Category field.

How can the Architect support this request?

Choose one answer:

- A. Create a permission set in the Category field to read-only and assign it to the users.
- B. Create a new profile without edit access to Category and assign it to the users.
- C. Create a new page layout with the Category Field set to read-only for these users.
- D. Create a custom permission to grant read-only access to Category and assign it to the users.

ANSWER: B

QUESTION NO: 10

A sales rep at Universal Containers (UC) is a member of the Default Opportunity team for an account manager. The account manager created an opportunity and the sales rep is added to that Opportunity team.

The sales rep is complaining about no longer having access to an opportunity record that the sales rep was helping with.

What is the cause of this problem?

- A. The Account team was changed and consequently the Opportunity team members were replaced by the Account team members.
- B. The Sales rep was manually removed from the Opportunity team.
- C. The Sales rep was removed from the Opportunity team in another opportunity record of the same account.
- D. The opportunity owner can enable/disable if the "Default Opportunity team" is able to access the record

ANSWER: B

QUESTION NO: 11

Which two are potential vulnerabilities in the following code snippet? `public class SOQLController { public String name { get { return name;} set {name=value;}} public PageReference query() { String qryString='SELECT Id FROM Contact WHERE '+ '(IsDeleted = false and Name like \'' + name + '%\''; queryResult = Database.query(qryString); return null; } }` Choose 2 answers

- A. FLS check
- B. SOQL Injection
- C. Data Access Control
- D. Arbitrary Redirects

ANSWER: B C

QUESTION NO: 12

Universal Containers (UC) implemented Sales Cloud and requested that sales agents have access to products the company sells and be able to create opportunities for its customers.

What should the Organization-Wide Defaults (OWD) be for pricebook?

- A. Public Read Only
- B. Public Read Write
- C. View
- D. Use

ANSWER: D

QUESTION NO: 13

An External Object is created to show Invoices from an external accounting system. When viewing the External Object, a user should only access invoice records the user is authorized to see.

What two actions are required to achieve the above requirement? Choose 2 answers

- A. Setup External Object to use OAuth to connect to the Accounting system.
- B. Create an owner based sharing rule to grant visibility to the Invoice object.
- C. Restrict access to data in the accounting system.
- D. Grant access to the External Object to only the Account Manager profile.

ANSWER: A C

QUESTION NO: 14

A developer at Universal Container is building an integration within a managed package for their internal org that requires login to an external system. The end point requires basic authentication. The Architect would like to ensure that the

username and password are managed securely. Which three options should the Architect recommend to secure the credentials?

- A. Store the credentials in a custom object using encrypted fields
- B. Store the credentials in named credentials that are used in the apex callout
- C. Store the credentials in the apex code, which will not be available to non-admins
- D. Store the credentials in protected custom metadata that are used in the apex callout
- E. Store the credentials in protected custom settings that are used in the apex callout

ANSWER: B D E

QUESTION NO: 15

In order to comply with Regulatory Requirements, Universal Containers must store sensitive customer information on-premise. Universal Containers would like this on-premise information to be accessible from Salesforce. What technology can Universal Containers use to achieve this?

- A. Implement a third-party tokenization service.
- B. Implement an on-premise database.
- C. Implement a third-party proxy server.
- D. Implement the Salesforce Shield toolkit.

ANSWER: C