# DUMPSQUEEN

SAP Certified Associate - SAP CPQ Implementation

SAP C C4H420 13

**Version Demo** 

**Total Demo Questions: 10** 

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#### **QUESTION NO: 1**

Which options can the end user edit in the User page?

Note: There are 2 correct answers to this question.

- A. Default Dictionary
- B. Default Pricebook
- C. Domain Name
- D. User Type

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#### **QUESTION NO: 2**

Your customer has a requirement where the maximum allowed discount for all products with "Accessory product Type is 20%, except for user Type "Manager", who are allowed to discount up to 30% on all products, what is the standard way to implement his requirement?

- **A.** \* Write a custom cart calculation script of Row Type "Cartitem" to reset the item discount toO If current User Type is manager and the discount is over 30.
- \* Write a Custom Cart Calculation Script of Row Type Cartitem to reset item discount to o ifthe current user type is no manager and the discount is over 20.
- **B.** \* Create two rules in Dicounts/Multipliers, one for product Type" Accessory" with amaximum value of 20 and condition [NEQ] (<\*CTX(Visitor.UserTypeName) \*, manager) \* Create the other for product Type Accessory with a maximum value of 30 and condition [EQ] (<\*CTX Visitor. UserType.Name) >,Manager)
- C. \* Create a Quote Item Custom Field "maximum Discount" with a calculation of [if] ([EQ] (c\*CTX ( visitorType.Name )>, manager)) {30}{200} [ENDIF]
- \* Create a rule in Discounts/multipliers for product Type "Accessory" with a maximumvalue of \*> CTX (Quote.Currentitem.CustomField(maximum Discount))\*>
- **D.** \* Create two rules in Discounts/multipliers, one for product Type "Accessory" with amaximum value of 20, the other for user Type 'Manager' with a maximum value of 30.
- \* In Discounting Priorities, ensure user Type has a lower Rank than product type.

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QUESTION NO: 3
Which tag is standard used in Workflow condition for Approval-related quote actions?
A. <*GI(ExceedeDiscount)*>
B. <*ApprovalRequired*>
C. <*ResponsibleApprovers*>
<b>D.</b> <*ISApproved *>
ANSWER: B
ANSWER. D
OUECTION NO. 4
QUESTION NO: 4
Which factors influence the calculation of Net price?
Note: There are 2 correct answers to this question.
A. List price
B. Extended list price
C. Quantity
D. Discount
ANSWER: A D
ANSWER. A D
QUESTION NO: 5
What can you import using the Bulk Import feature?
A. Pricebooks
B. Markets
C. Attributes
D. users
ANSWER: D

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#### **QUESTION NO: 6**

Which of the following applies to document generation?

Note: There are 3 correct answers to this question.

- **A.** CTX tags cannot be utilized in templates.
- B. New templates versions are uploaded through File management section.
- **C.** Quote proposal may be sent with a generated documents.
- **D.** Excel templates always result with excel output documents.
- **E.** Default output documents format can be set on the system level.

#### ANSWER: B C E

#### **QUESTION NO: 7**

In a Configurable Product, there is a requirement to disallow some attributes if the value of attribute "Number of users" equal to or greater than 100, and less than 1000. How would you write this condition in a product rule?

Note: There are 2 correct answers to this question.

- A. [AND] ([GEQ] (<\*Value (Number of user)\*>, 100), [LT] (<\*Value (Number of users)\*>, 1000))
- **B.** [IN] (<\*Value (Number of user)\*>, 100, 1000)
- C. [OR] ([GEQ] <\*Value (Number of user)\*>, 100), [LT] (<\*Value (Number of users)\*>, 1000))
- **D.** [INR](<\*Value (Number of user)\*>, 100,999)

#### **ANSWER: A D**

#### **QUESTION NO: 8**

Which of the following CPQ events trigger evaluation of the Quote item Default Discounts?

- A. For all items, every time user lands on the Quote.
- **B.** Whenever Reprice Quote action is executed.
- **C.** When each individual item is added to the cart for the first time.
- D. For all items, whenever Quote market changes.



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#### **QUESTION NO: 9**

Why should the attribute Display setting hidden calculated be avoided?

- A. It executes twice which harms performance
- **B.** Execution order cannot be controlled.
- C. It only accepts number inputs.
- **D.** It cannot be displayed to the user.

#### **ANSWER: A B**

#### **QUESTION NO: 10**

Which of the following python lines would set the display value "20 GB" (value code

"20GB") for a dropdown attribute named "Additional Disk Space"?

- **A.** Tagparserproduct. Parsetring ("<\*Selectvalue(Additional Disk Space:20 GB)\*>")
- **B.** Tagparserproduct. Parsetring ("<\*Assign Value(Additional Disk Space:20 GB)\*>")
- C. Product.Attributes.GetByName ("Additional Disk Space")SelectValue("20 GB)")
- **D.** Product.Attributes.GetByName ("Additional Disk Space")AssignValue("20 GB)")

#### **ANSWER: D**