DUMPSQUEEN

SAP Certified Application AssociateSAP S/4HANA Cloud (public)Sales Implementation

SAP C_S4CS_2302

Version Demo

Total Demo Questions: 10

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QUESTION NO: 1

Which app do you use to extend the existing organizational units?

A. Manage Schedule Agreements

B. Manage Business Users

C. Manage Mass Maintenance

D. Manage Your Solution

ANSWER: D

QUESTION NO: 2

When you transact through the Sell from Stock (BD9) process, which system criteria automatically determine the route determination for the delivery-relevant items in the sales order? There are 3 correct answers to this question. Note: Answers to this question are not verified by our experts, please study yourself and select the appropriate answers. Contribute: Please send the correct answers with reference text/link on

A. The transportation zone from the business partner master record of the sold-to party.

B. The shipping condition from the business partner master record of the sold-to party

C. The transportation group from the material master record

D. The loading group from the material master record

E. The departure zone of the shipping point

ANSWER: C D

QUESTION NO: 3

n SAP Central Business Configuration, what does the "Confirm Scope and Organizational Structure is Completed" milestone trigger in the Implementation Project?

A. Installation of the Starter System

B. Initial Transport from Quality to Production

C. Installation of the Production System

D. Installation of the Quality System

ANSWER: C

QUESTION NO: 4

Which system behavior can you influence when you use the Create Billing Documents SAP Fiori app? There are 2 correct answers to this question. Note: Answers to this question are not verified by our experts, please

study yourself and select the appropriate answers. Contribute: Please send the correct answers with reference text/link on

A. Check the legal control status.

B. Set the billing date and billing type before the billing.

C. Create separate billing documents for each item on the billing due list.

D. Re-determine prices at creation of the billing document.

ANSWER: C D

QUESTION NO: 5

What are some characteristics of SAP HANA Enterprise Cloud? Note: There are 3 correct answers to this question.

A. It is a Platform as a Service (PaaS) plus managed services.

B. Services include provisioning, patching, and upgrading.

C. It is an Infrastructure as a Service (IaaS) plus managed services

D. SAP runs your application in a shared environment

E. Customers can bring their own licensed SAP applications.

ANSWER: B C E

QUESTION NO: 6

You need to integrate the headquarters of a company running on SAP S/4HANA with a subsidiary running on SAP S/4HANA Cloud. In a 2-tier ERP scenario, which integration technologies can you use? Note: There are 2 correct answers to this question.

A. SAP Cloud Integration Automation Service

B. SAP Open Connectors

C. SAP Process Orchestration

D. SAP Cloud Connector

ANSWER: C D

QUESTION NO: 7

You are performing data migration using the SAP S/4HANA Migration Cockpit. The same record exists twice in your upload file. At which stage does the upload of the migration template fail due to the duplicated record?

A. Simulate Import

B. Validate Data

C. Convert Values

D. Execute Import

ANSWER: A

QUESTION NO: 8

What organizational element is used with the combination of sales organization and distribution channel to form a sales area? Please choose the correct answers

A. Plant

B. Sales group

C. Division

D. Sales office

ANSWER: C

QUESTION NO: 9

You are working on a Sales Order Processing with Collective Billing (BKZ) process in SAP S/4HANA Cloud. Which SAP Fiori app is proposed in the test script document to execute the mass creation of billing documents? Please choose the correct answer.

A. Create Billing Documents - VF01

B. Create Billing Documents

C. Create Billing Documents - VF04

D. Manage Billing Documents

ANSWER: B

QUESTION NO: 10

Which capabilities support In-App extensibility for analytics? There are 2 correct answers to this question. Note: Answers to this question are not verified by our experts, please study yourself and select the appropriate

answers. Contribute: Please send the correct answers with reference text/link on

A. Option to extend standard forms

B. Out-of-the-box APIs for reporting

C. Core Data Services (CDS) views to implement data sources

D. SAP Fiori apps to guide the user when building reports

ANSWER: A D