QUESTION NO: 1

For which objects can you create a Variable? Note: There are 3 correct answers to this question.

A. Rate Table

B. Lookup Table

C. Classifier

D. Territory

E. Formula

ANSWER: A B D

QUESTION NO: 2

What is the purpose of user role security? Note: There are 2 correct answers to this question.

A. To manage permissions in workspaces

B. To manage the security of the sales organization

C. To manage the organizational reporting hierarchy

D. To manage security within the system interface

ANSWER: A D

QUESTION NO: 3

Which of the following can you accomplish within the Customizations workspace? Note: There are 2 correct answers to this question.

A. Manage and create attributes.

B. Create Business Units.

C. Manage and create Variables.

D. Create additional Classifier Types.

ANSWER: A D

QUESTION NO: 4

What must you do before you can run a Pay pipeline independently?

A. Successfully complete the Classify, Allocate, and Reward stages.

B. Only the Reward stage needs to be completed.

C. Only the Allocate stage needs to be completed.

D. Successfully complete a Compensate and Pay pipeline.

ANSWER: A

QUESTION NO: 5

Which of the following pipeline runs creates a new dataset that can be viewed in dashboards?

A. Reset Data

B. Validate and Transfer

C. Approve Calculated Data

D. Purge Approved Data

ANSWER: C

QUESTION NO: 6

What is the purpose of a classification rule?

A. To match fields on classifier records with assigned Variables

B. To organize products into categories

C. To define the details of the category hierarchy

D. To match fields on classifier records with fields on transactions

ANSWER: D

QUESTION NO: 7

What are the characteristics of end dating an object? Note: There are 2 correct answers to this question.

A. If the Credit End and Process End fields on a position extend beyond the effective end date, the position continues to be processed.

B. If you end date a position or participant, it is deleted from the system.

C. If a participant has non-zero results data in a period, you can set the end date for the participant to the last day of the period.

D. You can end date a position or participant version if there is NO results data associated with that version.

ANSWER: A B

QUESTION NO: 8

Which of the following features of SAP Commissions contribute to upholding data privacy regulations? Note: There are 2 correct answers to this question.

A. Block an individual position from a purge.

B. Automatically purge customer data.

C. Set the retention period for purge jobs.

D. Block an individual participant from a purge.

ANSWER: C D

QUESTION NO: 9

Which of the following is a characteristic of Fixed Values?

A. Fixed Values CANNOT be used in Rate Tables.

B. Fixed Values can contain Formulas and Lookup Tables.

C. A Fixed Value can hold multiple values, one for each period.

D. A Fixed Value can act as a placeholder in a rule.

ANSWER: B

QUESTION NO: 10

Which of the following is a characteristic of Rate Tables?

A. They always use attainment as the input.

B. They can calculate step commissions only.

C. They depend on selections in the credit rule to make calculations.

D. They can calculate per-credit or aggregate commissions.

ANSWER: D